

CREDIT ACCOUNT APPLICATION – KARINYA HOSPITALITY’

In this application:

“**Karinya Hospitality**” means Karinya Hospitality Pty Ltd ABN 34 685 406 124 (T/A Karinya Hospitality) and, where applicable.

Contact details:

Email:

APPLICANT DETAILS

Entity Name

ACN.....

Trading as ABN.....

Industry Type *(Hotel / Restaurant / School etc)*..... Year commenced:

Registered Office Suburb State P/Code

Postal Address Suburb State P/Code

Delivery Address Suburb State P/Code.....

If more than 1 delivery address please supply additional information

Telephone No. Fax No. Mobile No.

Type of trading entity: Company Sole Trader Partnership Other *(please tick)*

If other, provide details *(e.g. if a trustee of a trust, provide the name of the trustee and the trust)*:

.....

Business premises: Owned Leased *(please tick)*

If leased provide Lessor details:

ACCOUNT DETAILS

Accounts Payable Contact Details

Full Name

Contact Number

Email Address

Email Address for Statements

1. Email Address for Invoices

2. Email Address for Invoices

Purchasing Contact Details

Full Name
Contact Number
Email Address

Orders should be provided by: Phone Fax Email All *(please tick)*

Is a Purchase Order No required: Yes No *(please tick)*

NOTE: Statements & Invoice copies will be emailed to the accounts payable email supplied unless otherwise specified.

DIRECTOR/ PRINCIPALS' DETAILS

Contact 1

Full Name Home Address
Phone No. Mobile No.
Drivers License No. State IssuedDOB

Contact 2 (if applicable)

Full Name Home Address
Phone No. Mobile No.
Drivers License No. State IssuedDOB

BUSINESS REFERENCES

Minimum of three.

Please note: Breweries, Finance Companies, Banks, Landlords, Phone & Energy Companies are NOT ACCEPTED

BUSINESS NAME	CONTACT NAME	PHONE NUMBER

Has the Customer or anyone associated with the Customer been:

- (i) Bankrupt or used 'Part X' of the Bankruptcy Act? YES NO
- (ii) Involved with the management or control of a business which has been wound up, had a receiver, administrator or liquidator appointed or entered into a scheme for the benefit of creditors? YES NO

If yes, details

.....

Credit Account Application conditions:

- The Customer acknowledges that it has received, understood and is bound by the terms and conditions of trade attached to this application form (**Trading Terms**) and requests that Karinya or any agent or sub agent of Karinya Hospitality (whether disclosed or not) supply Goods and Services (as defined in the Trading Terms) requested by the Customer on and subject to the Trading Terms. We may amend the Trading Terms from time to time and will give notice of such amendments by publication on Our website (www.Karinyahospitality.com.au) (**Website**) or by some other means of notification. The Customer is responsible for checking the Website for the current version of Our current Trading Terms. The Customer will be deemed to have had knowledge of such amendments and have accepted these Trading Terms as amended if the Customer continues to purchase Goods and/or Services from Us after any such amendment. Each subsequent supply of Goods and/or Services by Us will be in accordance with these Trading Terms as amended.
- The Customer acknowledges that payment for Goods and Services must be made in accordance with the payment terms specified in the Trading Terms or as otherwise agreed to by Us in writing.
- The Customer authorises Us to make all the enquiries it deems necessary of each of the referees and the bank specified above for the purposes of obtaining such financial or other information that it may reasonably require for the purposes of assessing this application and the Customer undertakes that it will authorise the referees and the bank to provide such information.
- The Customer authorises Us, if We consider it necessary to assess the Customer’s credit application, to obtain a report about the Customer’s commercial activities from a credit reporting body or other organisation which provides credit reporting information of that nature. We may, as authorised under the *Privacy Act 1988* (Cth), continue to access the Customer’s credit reporting information as it deems necessary.

I certify that I am authorised to sign this application form on behalf of the Customer and that the information given is true and correct to the best of my knowledge.

Authorised Signature

Full Name *(please print)*

Position *(please print)*

Date:

Witness Signature.....

Witness Name *(please print)*

THIS IS A LEGAL DOCUMENT AND IF YOU ARE IN ANY DOUBT AS TO ITS EFFECT AND MEANING THEN YOU SHOULD SEEK LEGAL ADVICE.

PERSONAL GUARANTEE AND INDEMNITY – ‘Karinya HOSPITALITY’

In this document:

“Karinya” means Karinya Supply Co. Pty Ltd ABN 40 010 183 669 (T/A Karinya Hospitality) and, where applicable, any of the other entities within the Karinya Group which supplies goods and/or services to the Customer (whether or not that fact is disclosed).

“Karinya Group” means, collectively, Karinya and each of the following entities and their successors and assigns:

- (a) ECF Asia Pacific Pty Ltd;
- (b) Safco Limited and its subsidiaries;
- (c) Tas Hotel & Catering Supplies Pty Ltd;
- (d) Karinya Newcastle Pty Ltd;
- (e) Chemworks Pty Ltd; and
- (f) Hisco Pty Ltd,

together with any additional entities that become subsidiaries of Karinya from time to time.

“We” and **“Us”** means Karinya and **“Our”** means belonging to or pertaining to Us.

Contact details:

Email:

In consideration of Us or any agent or sub agent of Ours (whether disclosed or not) giving credit to: Name of Business (“**Customer**”), the guarantors named below (“**Guarantors**”) hereby **JOINTLY AND SEVERALLY GUARANTEE** the due and punctual payment of all monies owing or remaining unpaid by the Customer to Us under Our terms and conditions of trade (“**Trading Terms**”) and also the due and punctual performance by the Customer of its obligations pursuant to Our Trading Terms (the “**Guarantee**”), on the following terms:

1. Subject to clause 3, the Guarantors will pay to Us on demand without deduction or set-off, all monies then owing or from time to time remaining unpaid by the Customer including without limitation all interest, administration, collection and legal costs of recovery of such moneys, and We need not first take recovery proceedings against the Customer.
2. Subject to clause 3, this Guarantee shall be a continuing guarantee to Us for the whole of the Customer’s indebtedness or liability to Us from time to time howsoever and whenever arising and shall not be wholly or partially discharged by any payment until payment in full of all monies due by the Customer and will be valid and enforceable against the Guarantors notwithstanding:
 - (a) that no demand for payment has been made to the Customer;
 - (b) that the Customer was prohibited (whether expressly or by implication) by law, contract or otherwise from entering into the Trading Terms or lacked capacity, power or authority to enter into the Trading Terms;

- (c) Our granting any time or other indulgence, compounding or compromising with or releasing the Customer or any Guarantor or co-surety;
 - (d) Our taking or failing to take, or enforcing or failing to enforce, or holding any other security for the Customer's indebtedness or varying or surrendering any such security;
 - (e) any change in the identity or proprietorship of the Customer;
 - (f) any failure to notify the Guarantors of any dealings between Us and the Customer, including any variation in the amount of credit allowed to the Customer or any failure to pay the Customer;
 - (g) Our obtaining judgment against the Customer; or
 - (h) the death, bankruptcy or incapacity of any of the Guarantors.
3. If the Guarantors give written notice to Us that this Guarantee is not to cover any further liabilities the Customer may incur to Us, then this Guarantee will be limited to the amounts already incurred by the Customer as at the date We receive such written notice.
 4. If any payment made by the Customer to Us is subsequently avoided or set aside by reason of any statutory provision or otherwise, such payment shall not prejudice or otherwise affect this Guarantee, or Our rights pursuant to this Guarantee, to the intent that We shall, with respect to Our rights under this Guarantee to recover any monies secured, be restored to the same position in which We would have been had such payment not been made.
 5. The Guarantors hereby indemnify Us in respect of all costs, charges and expenses whatsoever which We may suffer by reason of any default by the Customer under or in relation to the Trading Terms or the Customer becoming bankrupt or going into liquidation, or dying, including any amount which might be paid to Us by the Customer but is required to be repaid to the trustee in bankruptcy or liquidator of the Customer. The Guarantors are liable to pay, and indemnify Us for, all reasonable costs incurred by Us in enforcing this Guarantee.
 6. The Guarantors undertake to Us that this Guarantee will not be altered by any act of a third party including without limitation any deed of arrangement unless We agree in writing to such third party act. If this Guarantee howsoever ceases to be effective or is avoided then this Guarantee shall be reinstated as a guarantee given immediately after it has become ineffective or avoided, as if it was a fresh guarantee.
 7. The Guarantors acknowledge and specifically agree that We may request a credit report on the Guarantors and such a report may contain consumer credit information to be given to it for the purpose of assessing the Customer's application by credit reporting agency, bank or financial institution. The Guarantors agree that a credit reporting agency, bank or financial institution may give a credit report on the Guarantors to Us.
 8. The Guarantors authorise Us to obtain personal and/or confidential information about the Guarantors for the purposes of assessing the Customer's application for a credit account and the administration and collection of the account. The Guarantors consent to Us, collecting,

using, disclosing to its personnel and others the Guarantors' information for these purposes and for credit control generally.

- 9.** In consideration for Us entering into the Trading Terms with the Customer, the Guarantors hereby charges in Our favour the whole of the Guarantors' estate and interest, legal and equitable, in the Guarantors' personal and real property to secure the Guarantors' obligations pursuant to this Guarantee. Without limiting Our rights under the Trading Terms, the Guarantors acknowledge that the charge on the Guarantors' property shall provide a caveatable interest in Our favour and the Guarantors consent to Us registering Our interest in the Guarantors' property, including by way of caveat.
- 10.** The Guarantors grants to Us a security interest in all present and after acquired property except any personal property of the Guarantors which is not from time to time subject to a security agreement in favour of a secured party.
- 11.** The Guarantors will do all things necessary, including providing all information We require to register a financing statement or financing change statement on the Personal Properties Security Register ("PPSR") as a security interest and/or a purchase money security interest pursuant to the Personal Properties Security Act 2010 (PPSA).
- 12.** The Guarantor waives its right to receive a verification statement in respect of any financing statement or financing change statement in respect of the security interest created pursuant to this Guarantee.
- 13.** To the extent permitted by law, sections 130, 142, and 143 of the PPSA are excluded:
- 14.** To the extent permitted by law, the Guarantors waive any rights they may have under sections 95, 123, 129(2), 132, 134(2), and 135 of the PPSA.
- 15.** Any notice, instrument, process, demand or document required to be served under, or in connection with the enforcement of, this Guarantee will be sufficiently served if delivered or posted by pre-paid post to the address of that party as specified in this Guarantee, unless We are notified of a change of address and such change is acknowledged by Us in writing. If the notice or document is posted, then to the extent permitted by law, service will be deemed to have been effected 3 Business Days after the date on which the document or notice was posted, if posted within Australia (7 Business Days if posted from outside of Australia).
- 16.** Any entity within the Karinya Group may assign its rights under this Guarantee to any other entity within the Karinya Group.

Dated this day of in the year

Signature of Guarantor 1	Signature of Guarantor 2
Name and position of Guarantor 1 <i>(please print)</i>	Name and position of Guarantor 2 <i>(please print)</i>
Address of Guarantor 1	Address of Guarantor 2
Witness <i>(signature and name)</i>	Witness <i>(signature and name)</i>

Office use only

Warehouse	Rep Code	Territory	Industry	Delivery Code	Customer Code	Terms	Limit	Approval Signature	Class Type

Date Entered:	Name:
---------------	-------

TERMS & CONDITIONS OF TRADE (“Trading Terms”)

Please read these Trading Terms carefully.

The following Trading Terms supersede all previous terms and conditions issued by Us.

1. DEFINITIONS AND INTERPRETATION

1.1 Definitions

In these Trading Terms and in any quotation, offer, current catalogue, website, price list produced by Us or other agreement with Us, the following definitions apply:

Application for Credit Account means any application signed by You for the provision of credit by Us;

Business Day means any day that is not a Saturday, Sunday, gazetted public holiday or bank holiday in Queensland, Australia and concludes at 5 pm on that day.

Delivery has the meaning given to this term in clause 7(b).

Delivery Address means the place notified in writing from time to time by You to Us for delivery of Goods and/or Services from time to time;

Goods means goods supplied by Us to You (and, where the context so permits, shall include a supply of Services) as described in any quotation, offer, current catalogue, website or price list produced by Us.

GST means the goods and services tax that applies in accordance with *A New Tax System (Goods & Services) Act 1999* (Cth).

Order means any written, verbal or electronic purchase order made by You for Goods and/or Services.

Prices means the prices attributable to the Goods and Services as advised by Us in any quotation, offer, current catalogue, website or price list produced by Us and **Price** shall have a corresponding meaning.

Services mean any services provided by Us to You and includes any advice or recommendations (and where the context so permits shall include the supply and installation of any Goods and any complimentary or necessarily incidental services provided by Us to You).

Restocking Fee has the meaning given to this term in clause 3(c).

Karinya means Karinya Supply Co. Pty Ltd ABN 34 685 406 124 (T/A Karinya Hospitality) and, where applicable, any of the other entities within the Karinya Group which supplies Goods and/or Services to You (whether or not that fact is disclosed to You).

(g) **Terms** means these terms and conditions of trade and includes any amendment or variation.

We and **Us** means Karinya and **Our** means belonging or pertaining to Us.

You means the person, firm, company or entity placing an order with Us for Goods and/or Services and **Your** means belonging or pertaining to You.

1.2 Interpretation

- (a) In these Trading Terms, unless the context clearly indicates otherwise:
- (b) a reference to a natural person includes their personal representatives, successors and permitted assigns;
- (c) a reference to a corporation includes its successors and permitted assigns;
- (d) a reference to “dollars” or “\$” is a reference to Australian currency;
- (e) a requirement to do anything includes a requirement to cause that thing to be done and a requirement not to do anything includes a requirement to prevent that thing being done;
- (f) a reference to a time is to that time in Queensland, Australia; and
- (g) if the time for doing anything to be done under these Trading Terms expires on a day other than a Business Day, the time for doing that act will be extended until the next Business Day.

2. APPLICATION OF TRADING TERMS

- (h) These Trading Terms apply to every sale of Goods and/or supply of Services by Us to You. Each Order made by You and accepted by Us will be an individual contract for those Goods and/or Services in accordance with these Trading Terms.
- (i) Where You enter into these Trading Terms as the trustee of a trust, You agree that You enter into these Trading Terms and carry out the transactions that these Trading Terms contemplate in Your own right and in Your capacity as the trustee of such trust.
- (j) Subject to any special trading terms agreed to between You and Us and recorded in Your Application for Credit Account or separately in writing, these Trading Terms (together with any quotation, offer, current catalogue, or price list produced by Us or other agreement with Us) shall comprise in entirety Our terms and conditions of trade.
- (k) In the event of any inconsistency between these Trading Terms and any other document (excluding a written agreement with Us), these Trading Terms shall prevail, and any trading terms nominated by You are expressly excluded. Any warranty, representation or guarantee not included or provided for in these Trading Terms or a written agreement with Us is of no effect.
- (l) If any part of these Trading Terms, or the application of these Trading Terms to any person or circumstance, is or becomes invalid or enforceable, the remaining provisions of these Trading Terms are not affected and are valid and enforceable to the fullest extent permitted by law.
- (m) We may amend these Trading Terms from time to time and We may give notice of any amended Trading Terms by publication on our website (www.karinyahospitality.com.au) or by some other means of notification to You. You will be deemed to have had knowledge of such amendments and have accepted these Trading Terms as amended if You continue to purchase Goods and/or Services from Us after such amendment. Each subsequent supply of Goods and/or Services by Us to You will be in accordance with these Trading Terms as amended.

3. AGREEMENT

- (n) Any quotation or offer produced by Us is subject to review, amendment or withdrawal at any time prior to acceptance by You or the expiry of the quotation or offer (whichever occurs first).
- (o) Subject to (c) and (d) of this clause, Our quotation or offer will be deemed to have been accepted by You and a binding agreement entered into with You on the date We receive Your Order. Any Order which has been accepted by Us may not be cancelled by You without Our written consent (which We may withhold in Our absolute discretion) and then only on the basis that You will indemnify Us in full against all loss (including loss of profit), costs (including the cost of labour and materials used), damages, charges and expenses (including legal costs on a full indemnity basis) incurred by Us as a result of such cancellation.
- (p) Without limiting (b) of this clause, We reserve the right to charge You a restocking fee in respect of cancelled Goods, being an amount which is the greater of 20% of the Prices applicable to the cancelled Goods or \$30 (**Restocking Fee**).
- (q) Orders from You must be received using Our nominated ordering process, as advised by Us from time to time. If We cancel Your Order before the Goods and/or Services are provided to You, We will refund any relevant amounts already paid by You. However, We will not be liable for any loss or damage whatsoever arising from such cancellation by Us.
- (r) We reserve the right to decline, in whole or in part, any Order received from You in Our absolute discretion.
- (s) Any variation to an Order requested by You may be accepted or rejected by Us in Our absolute discretion. We may apply additional terms to any variation of an Order requested by You.
- (t) You are solely responsible for determining whether the Goods and Services are suitable for Your intended purposes and meet Your requirements and You acknowledge that no oral or written information, representation or advice given by Us (other than as contained in these Trading Terms) creates a warranty from Us or in any way increases the scope of these Trading Terms.
- (u) You agree to notify Us in writing of any proposed change in Your ownership and/or any other change in Your details (including but not limited to, changes to Your name, address, email address, contact phone or fax number/s, or business practice) not less than 14 days prior to such change taking effect. You agree to indemnify Us against any loss or damage We may incur as a result of Your failure to provide such notification.

4. DOCUMENTS

Any clerical or typing errors, misprints or other similar errors in any document produced by Us in respect of Goods and/or Services are subject to correction by Us by either amending or re-issuing the affected document (as the case requires). We shall not be liable for any cost, expense or damage incurred by You as a result of any correction of any document produced by Us.

5. INTELLECTUAL PROPERTY

You acknowledge and agree that:

- (v) any intellectual property rights in respect of the Goods and Services (including, but not limited to, rights to design, copyright, patents or trademarks in respect of all drawings, designs, specifications and other information provided by Us in connection with any quotation, offer, current catalogue, website, price list produced by Us) remain Our sole and exclusive property (or, if applicable, the sole and exclusive property of the original supplier or manufacturer) and must remain confidential and You will not attempt to claim any such intellectual property rights in respect of either the Goods and Services or any modification or improvement of the Goods and Services; and
- (w) in all cases where You have provided the design for any Goods and Services, We will not accept any responsibility for any infringement of any design, copyright, patents or trademarks or other intellectual property in connection with the execution of Your Order and You agree to indemnify Us against claims for infringement or unauthorised use of such intellectual property arising out of the manufacture or use of such Goods and Services.

6. PRICES AND PAYMENT

- (x) You agree to buy and We agree to sell the Goods and Services for the Prices.
- (y) Any form of payment other than cash shall not be deemed to be received until that form of payment has been honoured, cleared or recognised.
- (z) All Prices and all amounts payable to Us are exclusive of GST or any other applicable government tax or duty, unless otherwise indicated. You must pay all such taxes and duties in connection with those amounts.
- (aa) The Prices include the cost of Our standard packaging for the Goods. The cost of any special packaging materials or techniques requested by You in connection with the Goods must be paid for by You in addition to the Prices.
- (bb) We reserve the right, from time to time but prior to issuing any invoice to You, to increase the Prices:

- (i) to take account of increases in the cost of supplying the Goods and/or Services to You (which may include, but are not limited to, increases in the cost of energy, materials, labour, equipment or delivery) which are due to any factor beyond Our reasonable control or are due to Your failure to provide adequate information or instructions;
- (cc) to take account, to the extent necessary, of variations requested by You to an Order; or to correct, without any liability on Our part, any errors or omissions quotation, offer, current catalogue, website or price list produced by Us.
- (dd) We may, in Our absolute discretion:
 - (i) require a non-refundable deposit to be paid in respect of any Order; and/or
 - (ii) impose a 'minimum order surcharge' on any Order which is less than the minimum spend required by Us from time to time.
- (ee) We reserve the right to pass on to You any additional costs (including merchant fees) incurred by Us where You pay Us by credit card (if applicable).
- (ff) If We have not provided credit terms to You, You must pay for the Goods prior to Delivery and pay for the Services at the time of supply to You.
- (gg) If We have provided credit terms to You, You must pay for any Goods and/or Services provided to You within the time period stated in Our invoice or statement for such Goods and/or Services. Subject to clause 7(j), if We have not stated a time period for payment or otherwise have not entered into alternative payment arrangements with You, You must pay for the Goods and/or Services within 30 days of the date of Our invoice or statement for the Goods and/or Services.
- (hh) We may set, alter or withdraw credit limits and terms in Our absolute discretion and without giving prior notice to You or providing reasons.
- (ii) Payments due to Us must be made without any deduction or set-off. We may apply the amounts paid to Us in payment of any amount owed by You. If You dispute Our invoice or statement, You must still pay the entire amount. We will refund any agreed amount following resolution of the dispute.
- (jj) If You fail to pay Our invoice or statement (whether in whole or in part) by the due date, without limiting any other provision in these Trading Terms, We may (in Our absolute discretion):
 - (i) suspend or cancel any further production and/or delivery of any Goods or supply of any Services (whether under an existing or new Order) until full payment of all outstanding amounts owed to Us (including accrued interest if applicable) has been made;
 - (ii) charge interest on any amount outstanding in respect of Our invoices, calculated at the rate of 1.5% per month from the due date of the relevant invoice until full payment (including any accrued interest) has been made;
 - (iii) exercise a general lien on any of Your property within Our possession or control to cover the outstanding amount for the Goods and/or Services;
 - (iv) withdraw (in full or in part) any discount, concession, allowance, rebate or other benefit which was previously offered to You; and
 - (v) recover from You, in addition to the outstanding amount, all costs or expenses incurred by Us arising out of or in connection with collecting or attempting to collect the outstanding amount (including, but not limited to, expenses and fees associated with or paid to or on account of collection costs, court costs, legal adviser fees and the fees or expenses of any other agents acting on Our behalf, all such amounts calculated on an indemnity basis), such amounts being an additional debt due and payable without demand from the date on which We incur the liability for the cost, expense or fee.
- (kk) In consideration for Us entering into these Trading Terms with You, You hereby charge in Our favour the whole of Your estate and interest, legal and equitable, in Your personal and real property to secure Your obligations pursuant to these Trading Terms. Without limiting Our rights under these Trading Terms, You acknowledge and agree that the charge on Your property shall provide a caveatable interest in Our favour and You consent to Us registering Our interest in Your property, including by way of a caveat.

7. DELIVERY

- (ll) Unless otherwise agreed in writing, We will provide the Goods and/or Services to You at the Delivery Address. You must provide us with not less than 30 days' written notice of any change to the previously notified Delivery Address for such change to be effective.
- (mm) Delivery of Goods is deemed to have taken place when:
 - (i) the Goods are delivered to Your nominated carrier or, in the absence of any such nomination by You in respect of a particular delivery, a carrier nominated at Our discretion; or
 - (ii) You or Your nominated agent collects the Goods from Our premises, whichever is applicable (**Delivery**).
- (nn) Any fee charged separately for Delivery by Us will be as set out in any price list produced by Us and notified to You from time to time.
- (oo) If Our delivery trucks are held at the Delivery Address for more than 1 hour, We may, in Our absolute discretion, charge You an additional delivery fee (for the cost incurred by us resulting from such delay).
- (pp) If Delivery is deferred at Your request, We may, in Our absolute discretion, charge You a weekly storage charge of \$25.00 or 1% of the saleable value of the relevant Goods, whichever is greater.
- (qq) If You refuse to accept Delivery of any Goods and/or Services (where such refusal is not a deferral of Delivery covered by (e) of this clause), We may charge You a Restocking Fee, where applicable.
- (rr) We may deliver Goods in separate instalments; in which case each instalment may be invoiced separately.
- (ss) You are responsible for providing the right equipment and facilities for receiving and unloading Goods at the Delivery Address. Unloading of Goods shall be Your responsibility and You must ensure that all relevant health and safety regulations are observed. We will not be responsible for any loss or damage resulting from the unloading of the Goods.
- (tt) If it is necessary for Us (or Our agent or contractor) to enter any property to complete Delivery, We will not be responsible for any loss or damage resulting from such entry.
- (uu) You may request proof of delivery from Us in respect of any Delivery of Goods by Us by emailing Us within 6 months of Our invoice or statement for the Goods. Any such request does not affect or delay the obligation to pay the whole of our Invoice in accordance with clause 6 of these Trading Terms. No request for proof of delivery will be considered later than 6 months after the date of delivery of the Goods. The quantity and description of Goods and the date, time and place of delivery as shown on any invoice, delivery docket or other proof of delivery document issued by Us will be conclusive evidence of such matters.

- (vv) The delivery dates and completion times contained in any quotation, offer or price list provided to You are estimates only, unless expressly stated to be an essential term, and may be varied at any time by Us depending upon the availability of Goods, materials, labour and other contingencies. All backorders will be delivered to You as quickly as Goods become available. You must still accept Delivery of the Goods even if delayed. We will not be liable for any loss or damage incurred by You as a result of any Delivery being delayed.
- (ww) In circumstances where the Goods are being shipped to a region where You are arranging collection, and unless expressly agreed otherwise in writing by Us, the following terms apply:
- (i) the method and date of delivery of all Goods shall be on the terms stated in the quotation, offer or price list provided to You (as applicable) and shall be at Your cost and expense (EXW from Our premises) and You agree that in the event that any freight or delivery charges are paid by Us, You must reimburse Us the full amount of such charges on demand;
 - (ii) delivery of such Goods by Us is complete when the Goods are collected by You or Your nominated agent or carrier; and
 - (iii) delivery of such Goods is at all times at Your risk.

8. FORCE MAJEURE

We will not be liable for any failure to perform, or delay in performance of, any obligation where such failure or delay is due to anything beyond Our reasonable control including, but not limited to, adverse weather or terrain, strikes, lockouts and other industrial action, material shortages, failure of any of Our suppliers to supply, accidents, power or data transmission failure, breakdowns of plant or machinery, war, changes of government, import or export regulations or embargoes.

9. TITLE AND RISK

- (xx) Title to and ownership of the Goods shall not pass to You until We have received full payment for the Goods and for any other amounts owing by You in relation to any other matter (including payments in respect of other goods or services provided to You from time to time) and You shall hold the Goods (including where such Goods have been converted or changed by any process) as fiduciary bailee and agent for Us. If any Goods are damaged or destroyed following Delivery but prior to ownership passing to You, We are entitled to receive all insurance proceeds payable for the Goods. The production of these Trading Terms is sufficient evidence of Our rights to receive the insurance proceeds without the need for any person to make further enquiries.
- (yy) Risk in the Goods shall pass to You upon completion of delivery in accordance with these Trading Terms. If You request Goods to be left outside Our premises for collection or request Goods to be delivered an unattended location, such Goods shall be left at Your sole risk.
- (zz) You acknowledge that We hold a PMSI (defined in clause 10) in respect of any Goods supplied to You until We have received full payment in respect of such Goods. You must not pledge, or in any way charge by way of security or indebtedness, any of the Goods until We have received full payment.
- (aaa) Upon taking Delivery of the Goods and until We receive full payment for the Goods and for any other amounts owing by You in relation to any other matter, until the Goods are sold by You in the ordinary course of your business, You must:
- (i) keep the Goods in Your control and custody and not permit any other person to have possession, custody or control of the Goods;
 - (ii) keep the Goods separate from any other items or goods in Your possession and mark the Goods to clearly show that the Goods belong to Us;
 - (iii) not pledge, or in any way charge by way of security or indebtedness, any of the Goods;
 - (iv) permit Our nominated representative to attend Your premises on prior notice to inspect the Goods; and
 - (v) deposit all proceeds from the sale of the Goods into a separate and identifiable account, not mix such sale proceeds with any other money and account to Us for such sale proceeds,
- and We may trace all such sale proceeds received by You through the relevant account or any other account maintained by You. In addition, You irrevocably appoint Us as Your attorney to recover any such sale proceeds from any purchaser to whom You have on-sold the Goods and to exercise Your rights under any agreement with such purchaser (including rights of repossession and resale of the Goods) provided that We undertake not to exercise such rights as Your attorney unless You have failed to comply with Your payment obligations to Us under these Trading Terms.
- (bbb) Without prejudice to any of Our other rights, if You fail to comply with these Trading Terms, if You cease to be able to pay Your debts as they become due or if You become subject to any form of insolvency administration:
- (i) all amounts owing by You to Us shall immediately become due and payable;
 - (ii) We have the right to immediate possession of the Goods and You irrevocably authorise Us to enter any premises occupied by You at the time upon reasonable notice to You, without liability for trespass or any resulting damage, and take possession of the Goods. You agree to indemnify Us and hold Us harmless from all claims arising out of or in connection with Us taking possession of the Goods in accordance with this clause;
 - (iii) We may retain all amounts paid to us on account of the Goods and suspend or cancel any further provision of Goods and/or Services to You;
 - (iv) We shall be entitled, but not obligated, to resell any Goods repossessed by Us in accordance with this clause; and
 - (v) We may recover from You all reasonable costs incurred by Us in connection with any Goods repossessed under this clause (including legal costs on a full indemnity basis) and the amount payable will be a debt due and payable without demand from the date on which We incur liability for the cost, expense or fee.
- (ccc) If, at the time We seek to take possession of the Goods in accordance with this clause, the Goods have been incorporated by You in any other item or goods, We will be treated as owners of such other items or goods together with You, as tenants in common in proportion to our respective contributions.

10. SECURITY INTEREST AND THE PPSA

If you have a current credit facility in place with Us, You acknowledge and agree that these Trading Terms will constitute a 'Security Agreement' under the Personal Property Securities Act 2009 (Cth) ("PPSA") and that the following terms apply:

- (a) Capitalised terms used in this clause which are not defined elsewhere have the meaning given to them in the PPSA.
- (b) You acknowledge that the supply of any Goods under these Trading Terms for which full payment has not been received gives rise to a Security Interest, in favour of Karinya, in such Goods and any 'proceeds' (as that term is defined in section 31 of the PPSA) derived directly or indirectly from a dealing with such Goods.
- (c) We may require You to provide security for any Order placed by You as a condition of accepting Your Order.
- (d) You acknowledge and agree that You will:
 - (i) grant a Security Interest in all present and after acquired Goods as security for all amounts owing now and in the future by You to Us;
 - (ii) do all things and sign all documents as are necessary and reasonably required to enable Us to acquire a perfected Security Interest in all Goods supplied;
 - (iii) provide such information as is required to enable registration of both an ordinary Security Interest and a 'Purchase Money Security Interest' (as that term is defined in the PPSA) ("PMSI") and that You acknowledge that We may register any Security Interest granted under these Trading Terms in any manner We choose;
 - (iv) not, without obtaining Our prior written consent, change Your name or initiate any change to any registered documentation, or act in any manner which would impact on Our registered Security Interest;
 - (v) waive or exclude the application of such sections of the PPSA as We may require, subject to those sections being capable of exclusion, including, but not limited, Your right under section 157 of the PPSA to receive any notice from Us in connection with the registration of a Security Interest under these Trading Terms; and
 - (vi) take such steps as We may reasonably require in order to perfect, and otherwise ensure the enforceability and first ranking priority of, any Security Interest granted to Us under these Trading Terms.
- (e) You further acknowledge that any PMSI granted by You is granted as security for Your payment obligations to Us, in priority to all other creditors, in favour of Us and in respect of all Goods We supply to You from time to time. You agree to indemnify Us for any liability for all costs (including legal costs on a full indemnity basis) incurred by Us in relation to any Security Interest granted by You (including, but not limited to, registration, maintenance, enforcement or discharge of that Security Interest).
- (f) Without limiting any other provision of these Trading Terms, You will be in default under these Trading Terms for the purposes of section 123(1) of the PPSA if any third party with a Security Interest in relevant Collateral seizes or becomes entitled to seize relevant Collateral without Our prior consent being obtained.
- (g) You acknowledge and agree that for the purpose of section 115 of the PPSA, the following sections of the PPSA are contracted out of:
 - (i) section 95;
 - (ii) section 121(4);
 - (iii) section 125;
 - (iv) section 130, to the extent that it requires Karinya to give any notice to You;
 - (v) section 132(3)(d);
 - (vi) section 132(4); and
 - (vii) section 135.
- (h) You acknowledge and agree that, consistent with the PPSA, in order to best preserve the fullest extent and value of PMSI debt owed to Us, We may allocate any payments received from You to unsecured debt first, to secured debt second and to PMSI secured debt last.
- (i) We reserve the right at any time to make such amendments, alterations to this 'Security Interest' clause as We may, in Our absolute discretion, determine are necessary to protect Our Security Interest.

11. DEFECTS AND RETURNS

- (ddd) You will be deemed to have accepted the Goods, free from any defect or other non-conformity, unless We receive a substantiated claim from You within 5 Days from the date of Delivery and/or installation of the Goods in accordance with these Trading Terms.
- (eee) Except where Goods supplied by Us are defective and subject to any warranty:
 - (i) Goods will only be accepted for return if You have given prior written notice to Us (confirming Your reasons for returning the Goods and stating the applicable invoice number) of Your intention to return the Goods and We have notified You in writing that We will accept such return;
 - (ii) We may refuse to accept Goods where they are returned more than 2 months after delivery to You, have less than 6 month's shelf life remaining after their return, are no longer available in Our current range of Goods available for sale or have been stored, used and/or handled in a proper manner by You or used by You for any purpose other than that for which they were designed;
 - (iii) delivery of all Goods returned by You is at Your expense and risk (except in the case of defective Goods or the Goods are damaged by Our Delivery error or an excess quantity of the Goods being delivered due to Our Delivery error, in which case We will arrange for collection of Goods); and
 - (iv) in the event that We agree to accept the return of any Goods, You may be required to agree to pay a Restocking Fee.
- (fff) We will only accept the return of Goods from You if the Goods are in the same condition as when the Goods were originally delivered to You (together with all packaging material, brochures and instruction material in as new condition as is reasonably possible in the circumstances), provided that Our acceptance of Goods returned by You is not an acceptance of or granting of credit to You.

12. LIMITATION OF LIABILITY AND WARRANTIES

- (ggg) The *Competition and Consumer Act* 2010 (Cth) may imply certain conditions and warranties into these Trading Terms that cannot be excluded or modified. These Trading Terms do not exclude or modify any of those conditions if to do so would contravene that law or make any part of these Trading Terms void.
- (hhh) Subject to (a) of this clause and without limiting the terms of any written warranty given separately by Us, all warranties and conditions that may be implied into these Trading Terms are excluded and Our liability for breach of any implied condition or warranty that cannot be excluded is limited (at Our option) to:
- (i) in respect of Goods: the repair or replacement of those Goods or reimbursement of the cost of having those Goods repaired or replaced or refunding to You any payments made in respect of the Goods; and
 - (ii) in respect of Services: the re-supply of the Services or reimbursement of the cost of supplying the Services again or refunding to You any payments made in respect of the Services.
- (iii) Despite any other provision of these Trading Terms, to the extent permitted by law, We have no liability to You nor will You be entitled to claim against Us in respect of:
- (i) any loss or damage caused by delay in delivery of the Goods or supply of the Services;
 - (ii) any consequential loss or damage (including, but not limited to, loss of profit, loss of revenue, loss of expected savings and opportunity costs) arising out of or in connection with the supply of the Goods and/or Services or otherwise at law or in equity;
 - (iii) (if applicable) any loss or damage to Your property or any premises occupied by You arising out of or in connection with Our reasonable installation of the Goods and it is Your responsibility to provide adequate facilities and access to Us during such installation and to arrange the removal of all waste and hazardous material in connection with the installation process.
- (jii) You acknowledge that You had the opportunity to review the variety of Goods offered by Us together with their specifications and quality and You have not relied on any representation made by Us which is not expressly stated in these Trading Terms.
- (kkk) You acknowledge that You must ensure that the Goods are used and installed (if applicable) in a prudent and professional manner and in accordance with any specifications or instructions which were supplied with the Goods. You indemnify Us against all loss, liability, cost (including legal costs on a full indemnity basis) and expense incurred by Us as a result of any claim made or action brought in connection with the Goods or their use, other than a claim or action brought by You under these Trading Terms or a condition or warranty implied by law which is not excluded by these Trading Terms.
- (lll) You acknowledge that the exclusions and limitations in this clause are customary for suppliers of goods and services equivalent to the Goods and Services and are fair and reasonable given the nature of the Goods and Services and the applicable Prices.
- (mmm) For the purpose of making any claim under this clause, You must:
- (i) immediately upon becoming aware of circumstances giving rise to a claim, notify Us in writing setting out full details of Your claim;
 - (ii) provide Us with proof of purchase of the Goods and/or Services in relation to Your claim; and
 - (iii) allow Us (including Our employees and/or agents) full and free access to the place where the Goods are located or where the Services were provided for the purpose of conducting any inspection and tests that We may in Our absolute discretion consider necessary to determine whether the claim is justified or not.
- (nnn) To the extent permitted by law, We:
- (i) do not provide any warranties in respect any Goods which are not manufactured by Us, and in that case You will only have the benefit of the warranty (if any) of the manufacturer which forms part of the contract between Us and the manufacturer;
 - (ii) will not be liable for any defects or deterioration to any Goods which, in Our reasonable opinion, have been caused by careless or improper handling, negligence, misuse, non-adherence to operating, cleaning, care or maintenance instructions; and
 - (iii) will not be responsible for repairing or replacing any Goods which have been interfered with, modified, disassembled, misused, improperly or inappropriately used, damaged or not maintained in accordance with the manufacturer's instructions.
- (ooo) This clause shall survive termination of these Trading Terms.

13. CONSENT TO CREDIT CHECK AND PRIVACY ACT

- (ppp) By signing the Application for Credit Account, You acknowledge and agree that the *Privacy Act* 1988 (Cth) allows Us to give a credit reporting agency certain personal information about You at any time after signing such form for the purpose of assessing Your credit worthiness.
- (qqq) You further acknowledge and agree that We may contact any trade reference provided by You or any credit provider and We may acquire information from them or provide information to them in relation to Your credit worthiness.

14. TRUSTEE WARRANTIES

If you are the trustee of a trust ("Trust"), You warrant that:

- (a) You enter into these Trading Terms and carry out the transactions that these Trading Terms contemplates in Your own right and in Your capacity as trustee of the Trust;
- (b) the Trust is duly constituted and has not terminated, nor has the date or any event occurred for the vesting of the Trust fund;
- (c) You are the sole trustee of the Trust, You have not given any notice of resignation and no action has been taken to remove You or to appoint an additional trustee of the Trust;
- (d) You have full legal capacity and power under the Trust deed to own the Trust fund and carry on the business of the Trust as it is now being conducted;
- (e) all action has been taken that is necessary or desirable under the Trust deed or at law to:

- (i) authorise Your entry into these Trading Terms;
- (ii) ensure that these Trading Terms are valid and binding on You as trustee of the Trust and admissible in evidence against You in that capacity;
- (iii) enable You to properly carry on the business of the Trust;
- (f) You are entering into these Trading Terms for the commercial benefit of the Trust and for the benefit of the beneficiaries of the Trust;
- (g) You have the right to be fully indemnified out of the Trust fund in relation to these Trading Terms, that right has not been modified, released or diminished in any way, and the Trust fund is sufficient to satisfy that right in full and You have not released or disposed of Your equitable lien over the Trust fund;
- (g) the rights of the beneficiaries to and their interest in the Trust fund are subject to the rights and interests in the Trust fund under these Trading Terms, and any rights and interests of the party in the Trust fund to which the party may be subrogated;
- (h) You are not in breach of any of Your material obligations as trustee of the Trust, whether under the Trust deed or otherwise; and
- (i) no part of the Trust fund has been resettled, set aside or transferred to any other person, whether as trustee or otherwise, or mixed with any other property.

15. GENERAL PROVISIONS

- (rrr) We may sub-contract the production, manufacture, supply or delivery of all or some of the Goods and Services.
- (sss) Any failure by Us to insist on strict compliance with these Trading Terms or any delay by Us in exercising Our rights under these Trading Terms will not constitute a variation or waiver of any provision of these Trading Terms or of any right available to us.
- (ttt) If part of all of any provision of these Trading Terms or its application to any person or circumstance is held to be illegal or unenforceable, the provision will be interpreted so as to ensure it is not illegal or unenforceable. If any provision or part of it cannot be so interpreted, the provision or relevant part of it will be severed from these Trading Terms and the remaining provisions of these Trading Terms will continue in force.
- (uuu) Where You are comprised of 2 or more persons, an agreement or obligation to be performed or observed by You binds those persons jointly and each of them severally.
- (vvv) Any notice, instrument, process, demand or document required to be served under, or in connection with the enforcement of, these Trading Terms will, to the extent permitted by law, be sufficiently served if delivered or posted by pre-paid post to the postal address of that party as specified in the Application for Credit Account, unless we are notified of a change of postal address and such change is acknowledged by Us in writing. If the notice or document is posted, then to the extent permitted by law, service will be deemed to have been effected 3 Business Days after the date on which the document or notice was posted, if posted within Australia (7 Business Days if posted from outside of Australia).
- (www) Any entity within the Karinya Group may assign its rights under these Trading Terms to any other entity within the Karinya Group.
- (xxx) These Trading Terms are governed by the laws of Queensland. All parties submit to the non-exclusive jurisdiction of the Courts of Queensland, Australia, in the district as selected by Us.

Customer Initial